

# AgencyConnect™

## Be a hero to your agents.

AgencyConnect™ makes agency interface easy. Period. Whatever the transaction—policy inquiry, real-time bridging, real-time rating, endorsements—AgencyConnect™ is your gateway to interfacing simply, cleanly and seamlessly with agency systems.

More than simply plugging into each of the industry's major agency systems (and many of the minor ones), AgencyConnect™ offers the most advanced solution in the market today:

- A single funnel point to all agency interface transactions
- Advanced data handling including normalization, validation and real-time corrections
- Unparalleled user interface to handle gap analysis
- Compatibility with all leading export services whether via TransactNOW, Transformation Station, PL Rater, and others.

### **From garbage to gold.**

Working with agency systems is unpredictable at best. Until now... AgencyConnect™ transforms and normalizes data coming in and gives carriers a consistent ACORD XML output. It also gives carriers a framework to express data validation and correction rules to bump and slot that data. Values can be rounded up (or down), and defaults can be pre-filled, giving carriers a more complete, correct inbound data stream.

### **Name your transaction.**

AgencyConnect™ was built to handle the most complicated transaction of all: new business. From there down the line to transactions like inquiry, endorsements, and claims first notice, AgencyConnect™ makes it easier. It also handles integration with your single sign-on solution and all of the routing of requests and delivery of responses, making it quick and easy to set up in your environment and start processing transactions.

### **Real time rating.**

AgencyConnect™ offers full support for popular Real Time Rating sites like SilverPlume PL Rater, FSC as well as for RTR out of Applied Systems. You can build your data correction and defaulting rules in a single location within AgencyConnect™'s authoring environment and avoid the cost and time associated with implementing your logic in multiple solutions.



"We know that agents want efficient interface with Concord Group. In fact, it's imperative for the quote, bind and issue process in this competitive marketplace. AgencyConnect™ enables agents to save time quoting policies and lets them focus on closing more sales with us."

Warren C. McLean Jr., Senior Vice President and Chief Operating Officer, Concord Group

### **Gap analysis.**

AgencyConnect™ Interview gives carriers a streamlined web-based experience that presents agents with a succinct overview of the data between their systems and yours—a gap analysis tool that gives them the ability to make selections quickly and efficiently. Just one more reason to make you their first choice for doing business.

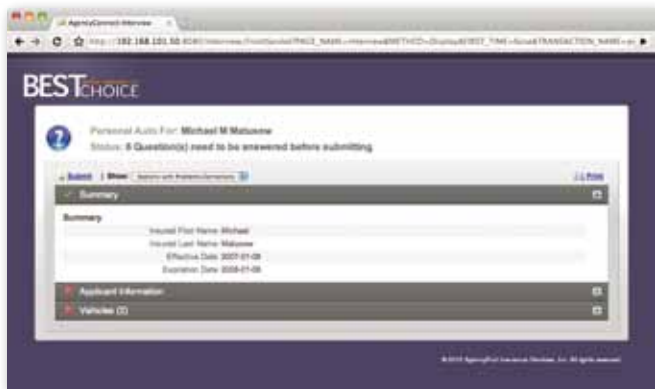


## Connect + Portal = A match made in heaven.

If you're looking for more than plugging your existing site into agents, use AgencyConnect™ with AgencyPortal™ for the industry's most sophisticated agency interface solution.

## Size really doesn't matter.

Whether you're a regional carrier with 200 agents looking to upload Homeowners or a national entity with 20,000 agents uploading CPP AgencyConnect™ lets you do it faster and better.



## Agency interface analytics.

Agency Interface is a complex business. Carriers often have little sense on how well agency interface transitions like bridging, real time rating and endorsement requests are really going. Add to that, each time an agent rates a policy or bridges a new business application there are lessons that can be learned to make the next transfer more accurate and the next user experience even better. The AgencyConnect™ Control Tower gives carriers comprehensive real-time visibility into what's going right and what's going wrong with agency interface. Control Tower provides carriers with the insight into key statistics like activity by transaction type, source system, success ratios, data validation errors and even system activity by time of day. With AgencyConnect™ Control Tower, carriers have more powerful information than ever upon which they can make decisions about agency interface—keeping their agents happy and productive.



Ask us to demonstrate how AgencyConnect™ can improve your producer satisfaction. A winning agency connectivity solution delivers more new business and higher retention rates.

Call us at 1.866.539.6623 or email [sales@agencyport.com](mailto:sales@agencyport.com).

## Supported solutions.

We have integrated more carriers with more agency systems than anybody else. We have clients in production connected to agency management systems including Vertafore AFW, AMS360, Sagitta, Prime, InStar, Applied TAM, Vision, Doris, and Epic; with comparative raters including Boston Software WinRater/SinglePoint, Vertafore PL Rating, Webcetra EZ-Lynx, StoneRiver FSC/FSC-RT; and with Appulate. We know the market and stay current on the frequent changes so that you don't need to.

Agencyport delivers software solutions that help companies around the world sell their products and service their clients throughout the customer lifecycle. We offer the world's leading web-based distribution technologies, global policy administration solutions and robust business intelligence tools—a powerful mix that makes the complex business of insurance easier and smarter, and helps our customers seize opportunities and gain a competitive edge quickly. For more information contact [sales@agencyport.com](mailto:sales@agencyport.com) or 866.539.6623.



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